

# THE HOME BUYING PROCESS



Get pre-approved by lender



Consultation to analyze needs



Establish a working relationship



Select and View homes with your Accredited Buyer's Representative

Write an Offer to Purchase



Present offer



Offer Accepted!



Inspections / Negotiate Issues



Hire an Attorney



Buyer signs contract w/Deposit



Seller signs contract



Mortgage application



Appraisal



Underwriting



Loan Approval



Title Search



Title



Cleared to Close



Closing Date Set & Transfer Utilities



Walk Through

**CLOSING AND POSSESSION!**

